



**ESS INC. APPOINTS SOLUTIONS ENERGY A-PAC PTY LTD
AS COMPANY AGENTS FOR AUSTRALIA AND NEW ZEALAND**
Corrected Version to over-ride earlier one of November 16 2018

PORTLAND, OREGON – November 19 2018 – [ESS Inc.](#), a leading manufacturer of safe, low-cost and long-duration energy storage systems, today announced that it has partnered with [Solutions Energy A-Pac Pty Ltd](#) for commercial representation in Australia, New Zealand, Papua New Guinea and East Timor.

“We are pleased to welcome Solutions Energy as agents representing the company,” said Craig Evans, founder and CEO of ESS Inc. “The Solutions Energy team is comprised of like-minded experts in the power and clean energy sectors who share in our mission to deliver clean, low-cost, long-duration energy storage systems with the lowest levelized cost of storage (LCOS) on the market.”

With the drive toward carbon-free electricity around the world, and the need for commercial, industrial and utility users to improve resilience and reduce costs, ESS Inc.’s [Energy Warehouse](#)[™] is an attractive solution. It offers the benefits of low lifetime cost, no hazardous materials or fire risk, unlimited cycling, zero capacity fade and instantaneous response – and long-duration (3+ hour) energy delivery. This capability enables users to optimize solar generation, reduce peak demand, replace peaker plants, improve grid resilience, and provide ancillary services.

“Building awareness and interest in ESS Inc.’s Energy Warehouse[™] and new Energy Center – utility-scale solutions for utility-scale applications – will lead to productive working relationships with customers that will keep us on the forefront of the promising long-duration market,” said Drew Williams, Director of Solutions Energy A-Pac. “We look forward to collaborating on storage applications and projects to become the catalyst for a sustainable energy future in Australasia.”

As part of the Solutions Platform, ESS Inc. is exhibiting at Australian Utility Week at MEC in Melbourne, Victoria, Australia, November 21-22, 2018; Booth #23. For more information, visit www.australian-utility-week.com/

About the Energy Warehouse

Utilizing earth-abundant iron, salt and water for its electrolyte, and simple materials for battery components, the ESS Energy Warehouse is a durable, environmentally safe, long-duration storage solution that is ideally suited for time-shifting renewable energy, managing facility demand charges, and smoothing the intermittency of renewables on a constrained grid. The EW has a lifespan that exceeds 20,000 cycles, low maintenance requirements, and an 8-hour energy capacity. It matches well with the 25-year lifespan of solar and wind projects, supporting those applications’ low levelized cost of energy (LCOE) requirements.

About Solutions Energy A-Pac Pty Ltd

Solutions Energy A-Pac Pty Ltd is part of the Solutions Platform, an assets and advisory house based in Melbourne, Australia. First founded in 1997 as Solutions Soft, it has been an advisor in the utilities, sensing and metrology spaces in the Asia-Pacific region.

For more information, visit www.solutionssoftcom.au/

About ESS Inc.

Established in 2011, ESS Inc. develops and manufactures the low-cost, long-duration Energy Warehouse™ (EW) flow battery for commercial and utility-scale energy storage applications requiring 4+ hours of flexible energy capacity and 20+ years of operating life with no capacity fade. The EW utilizes earth-abundant iron, salt, and water for the electrolyte, and delivers an environmentally safe, long-life energy storage solution for the world's renewable energy infrastructure with the lowest levelized cost of storage per kWh. For more information visit www.essinc.com.

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